

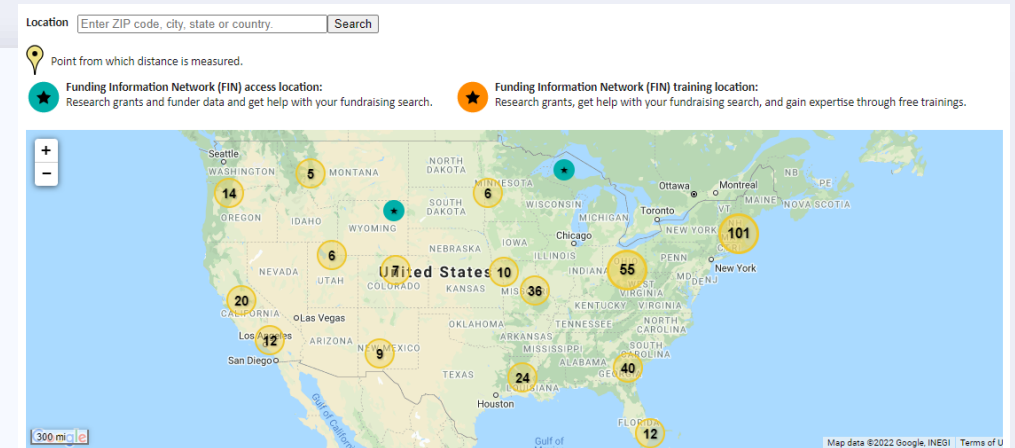
SEARCHING CANDID DATABASES TO FIND PRIVATE FOUNDATION FUNDERS

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AGENDA

1. What is Candid?
What is the Funding Information Network?
2. History of Foundation Directory Online Directory Professional (FDO Pro)
3. Access FDO Pro via the Library Website
4. Hands-on exploration of FDO Pro
5. If we have time. If not, on your own:
 1. Explore the Library's Grant Seeking Subject & Library Guide
 2. Sign up for Candid RFP Emails
 3. Search Foundation Grants to Individuals Online database

CANDID & THE FUNDING INFORMATION NETWORK



Candid was created in 2019 as a merger of The Foundation Center and GuideStar.

The Candid motto is: We connect people who want to change the world with the resources they need to do it.

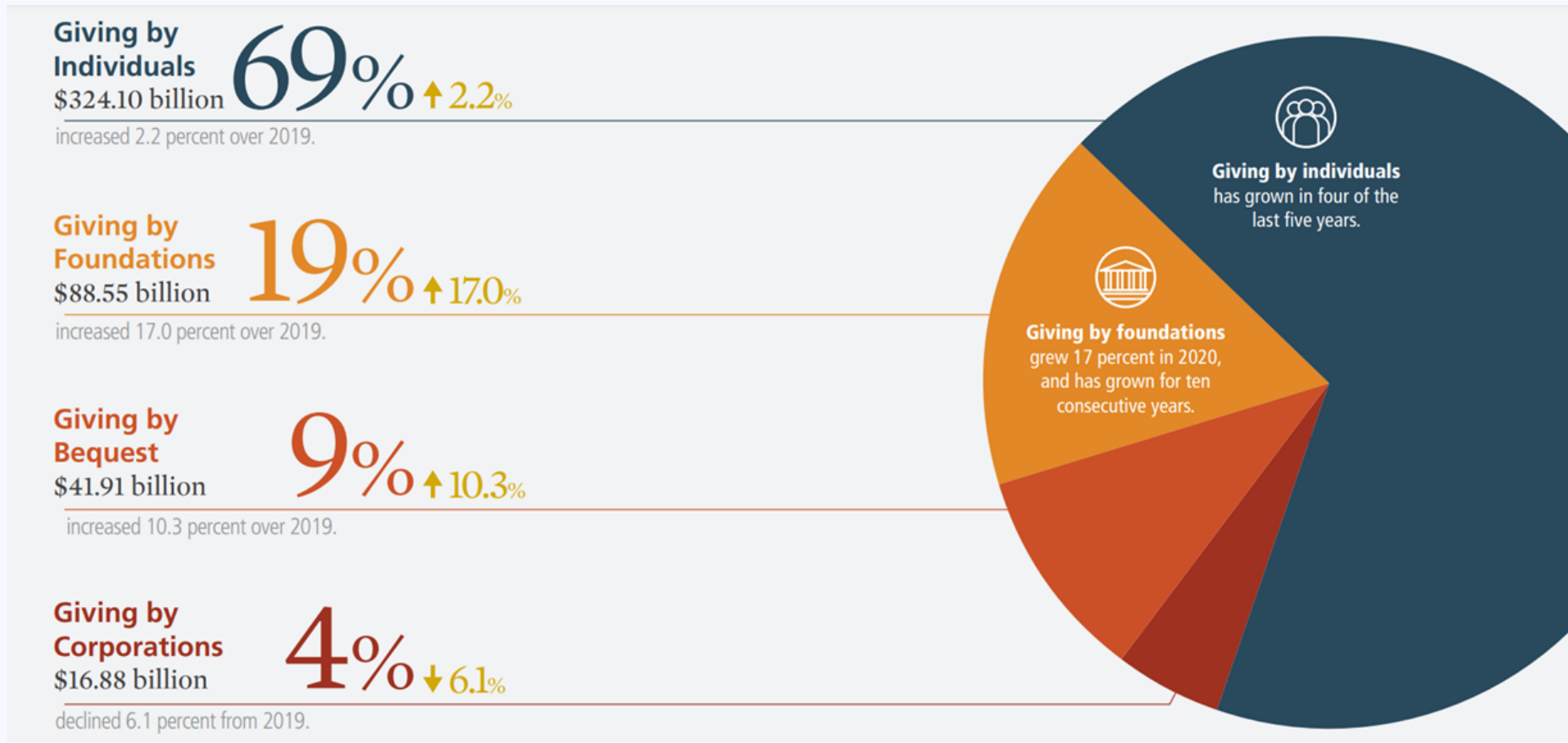
Valparaiso University is a network partner within Candid's Funding Information Network.

Visitors to the Christopher Center are able to gain free access to the Foundation Directory Online (FDO) Professional database, the Foundation Grants to Individuals database, and books/directories published by Candid.

Full database content is only available from computers within the Christopher Center.

ACCORDING TO GIVING USA


IN 2020, AMERICANS GAVE \$471.44 BILLION TO CHARITY – A 5.1% INCREASE OVER 2019.



SOURCE: [HTTPS://GIVINGUSA.ORG/WP-CONTENT/UPLOADS/2021/06/GUSA2021-INFOGRAPHIC-DIGITAL.PDF](https://givingusa.org/wp-content/uploads/2021/06/GUSA2021-INFOGRAPHIC-DIGITAL.PDF)

FOUNDATION DIRECTORY ONLINE PROFESSIONAL



|  Plan Features |  FDO Professional |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|
| FOUNDATION PROFILES | 220,000+ |
| GRANT INFORMATION | 17 million+ grants |
| RECIPIENT PROFILES <i>To find new prospects</i> | 900,000+ recipient profiles |
| FUNDER TYPES <ul style="list-style-type: none"> Private & independent foundations Corporate foundations U.S. Federal funders Public charities International foundations | |
| MAPS AND CHARTS <i>For quicker insights</i> | ✓ |
| MY FDC X <i>Manage your grants & prospects</i> | X |
| See common connections with funders and their staff | ✓ |
| 500,000+ key decision-makers and leaders | ✓ |
| Keyword search 990s and 990-PFs | ✓ |
| PATHWAYS <i>Prospect mapping tool</i> | ✓ |
| | AS LOW AS \$124/mo. <i>plus applicable sales tax</i> |

ACCESS FROM THE LIBRARY HOMEPAGE – LIBRARY.VALPO.EDU

FOUNDATION DIRECTORY ONLINE PROFESSIONAL (FDO PRO)

The screenshot displays the Christopher Center Library website. At the top, a dark navigation bar contains the Valparaiso University logo and links for ACADEMICS, ADMISSION & AID, LIFE AT VALPO, APPLY, REQUEST INFO, and VISIT. Below this, a left sidebar lists LIBRARY services (Find Books & Media, Find Articles, Find Help, Services, About the Library) and CONNECT WITH US information (address, phone, email, and social media icons). The main content area features the title "Christopher Center Library" and a navigation menu with tabs for Summon, Catalog, Journals, and Databases. The "Databases" tab is highlighted with a yellow circle. Below the tabs is a search bar with a "Search" button and a link for "More search options". To the right of the search bar is a "Have a Question? Chat Now" button. At the bottom, a promotional banner for board games is displayed, followed by a "QUICK LINKS" section with various service links.

VALPARAISO UNIVERSITY

ACADEMICS ADMISSION & AID LIFE AT VALPO APPLY REQUEST INFO VISIT

LIBRARY

Find Books & Media

Find Articles

Find Help

Services

About the Library

CONNECT WITH US

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Valparaiso, IN 46383
Phone: 219.464.5500
library@valpo.edu

Facebook YouTube Twitter Instagram

Christopher Center Library

Summon Catalog Journals Databases

Find Articles, Books and More

Search

More search options

Have a Question? Chat Now

QUICK LINKS

- Subject & Library Guides
- Library Hours
- Archives & Special Collections
- Interlibrary Loan
- Library Directory
- ValpoScholar
- Course Reserves
- Ask or Tell Us!

Thanks to a Student Senate grant, the Library has new board games! Find them on the first floor across from Grinders.

Click here for a list of games. More are being added regularly as they arrive!

Three Useful Ways to Get Started with FDO Pro

1. Search for a specific grantmaker by “Organization Name”(Grantmaker).
2. Create a list of foundations that are interested in giving to a “Subject Area” or “Population Served” or to causes within a “Geographic Focus”.
3. Search for grants received by a specific “Organization Name” (Recipient) and the “Grants” they have received.

The screenshot displays the FDO Pro search interface. At the top right, a blue link with an 'x' icon, labeled "Close Advanced Search & Filters", is circled in red. Below the search filters, a blue link with an upward-pointing arrow, labeled "Additional Filters", is also circled in red. The search filters are organized into several sections: "Subject Area" (text input: "What needs funding. Ex: Biodiversity, Education"), "Geographic Focus" (text input: "Where funding will be used"), "Population Served" (text input: "Who will be affected. Ex: At-risk youth, Veterans"), "Organization Name" (text input: "Name of specific grantmaker or recipient"), "Location" (text input: "Location of grantmaker or recipient"), "Who's Who" (text input: "Someone serving in organization"), "Include U.S. Federal Funders" (checkbox checked), "Support Strategy" (text input: "Type of program support given/received"), "Transaction Type" (text input: "Type of monetary support given/received"), "Organization Type" (text input: "Type of grantmaker or recipient"), "Grant Amount" (range slider from 50 to \$10,000,000,000), "Year(s)" (range slider from 2003 to 2022), "Keyword" (text input: "Search for a specific term across..."), and "EIN" (text input: "ID Number of Organization"). A blue "SEARCH" button is located at the bottom right.

HANDS ON EXPLORATION ACTIVITY #1

1. Use the “Organization Name” box to search for the **Gerhard Foundation (Grantmaker)** from Ohio.
2. Where is their office located?
3. Is there a relevant Funding Interests “Subjects”?
4. Is there a relevant Funding Interests “Population Groups”?
5. Is there a relevant Funding Interests “Support Strategies”?
6. Explore their “About” content. Is there anything relevant to your focus?
7. Explore their “Application/RFPs” and “Giving Limitation” sections. Is there anything important to note?
8. Explore their Grants.
 1. What is their most common grant amount?
 2. What have they funded here at Valpo before?
 3. Give thought to whether or not they could be a viable prospect for your ideas/projects. Why? Why not?

HANDS ON EXPLORATION ACTIVITY #2

1. Use the "Find Funding" and "Advanced Search & Filters" to create a prospect list.
2. Create a list of potential prospects for "Geographic Location" is Indiana (United States) and the "Subject Area" is Higher Education.
3. How many Grantmakers are listed?
4. How many Grants are listed?
5. How many Recipients are listed?
6. How many 990 Tax Forms are available?
7. Explore the lists and results a bit.
8. Use the "Keyword" box to add a word or two relevant to your interests/projects.
9. How many Grantmakers are now listed?
10. How many Grants are now listed?
 1. Click the "View All" button, select all grants, and download a CSV of the results.
 2. How could a CSV list like this be useful to your work?
11. How many Recipients are now listed?
12. Explore each section and results in more detail.
 1. Can you identify a potential prospect from the Grantmaker list?
 2. Can you identify a Grant similar to one that you are interested in receiving?
 3. Are there Recipients listed that do similar work to your interests? Research the grants they have received and who has given them. Could there be a relevant prospect for your ideas/interests/projects?
13. How might a broader list be useful? How might a more narrow list be useful?

HANDS ON EXPLORATION ACTIVITY #3

1. Use the “Find Funding” and “Advanced Search & Filters” to **create a prospect list of your own**.
2. What search terms did you use?
 1. How many Grantmakers are listed?
 2. How many Grants are listed?
 3. How many Recipients are listed?
3. Explore the lists a bit. Is the information relevant to your ideas/interests?
4. Broaden or narrow your search. Change up your Subject/Population/Support Strategy criteria.
5. Once you have a set of relevant results that could be useful, create a PDF or CSV and email it to yourself.
6. Check your email to make sure the information you sent was received and did not go into your spam folder.
7. Consider creating multiple prospect lists for each idea/project or each type of support strategy needed.
8. Were you able to identify at least one potential funder today? If so, who is it?

QUESTIONS?

LATER, ON YOUR OWN...

ACCESS FROM THE LIBRARY HOMEPAGE – LIBRARY.VALPO.EDU

GRANT SEEKING LIBRARY GUIDE

VALPARAISO UNIVERSITY

ACADEMICS ADMISSION & AID LIFE AT VALPO APPLY REQUEST INFO VISIT

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- Library Hours
- Archives & Special Collections
- Interlibrary Loan
- Library Directory
- ValpoScholar
- Course Reserves
- Ask or Tell Us!

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Click here for a list of games. More are being added regularly as they arrive!

The Grant Seeking library guide provides links to other resources and resource advice.

Showing 74 Guides

- Alumni Information
- Archives and Special Collections
- Art Resources
- Arts and Entertainment Administration
- Biology Resources
- Bluebook Help Guide
- Business Resources
- Career Research
- Chemistry Resources
- Chinese and Japanese Studies Resources
- Information Literacy
- Information Technology Resources
- International Commerce & Policy
- International Economics and Cultural Affairs Resources (IECA)
- International Student Resources
- International Studies Resources
- Kinesiology - Exercise Science & Sports Management Resources
- Library Student Art Purchase Award
- Mathematics and Statistics Resources
- Meteorology Resources

How Do I Find?

- Basic Information About the Christopher Center
- Call Numbers: Locating Library Materials
- Citation & Writing Guides: Documentation & Style
- Copyright Information
- Course Reserves
- Evaluating Resource Quality
- Funding Information Network by Candid Resources
- Government Information
- Grant Seeking
- How to Search: Basics
- Library Jargon
- Library Student Art Purchase Award
- Patents

CANDID LEARNING – [HTTPS://LEARNING.CANDID.ORG/TRAINING/](https://learning.candid.org/training/)

Our training focus

- Fundraising
Strengthen your fundraising ability by gaining the hard and soft skills required to succeed at cultivating donors for your organization.
- Organizational sustainability
Find the path to long-term success. Strengthen your approach to planning, collaboration, and securing your organization's future.
- Leadership and management
Learning opportunities designed to grow the "networked leader," effectively engage your board, market your mission, and communicate your impact.

Types of training we offer



Live training

At any stage of your career, you'll be inspired by transformative training that builds your skill set, introduces you to cutting edge ideas and practitioners, and takes you to the next level. Learn from our team of experts through hands-on



On-demand

Master the process of seeking grants from foundations and corporations, on your own schedule. We offer interactive eLearning courses and access to webinar recordings. Access the training you need, anywhere in the world



For organizations

From big-picture overviews to hands-on activities that let you practice what you just learned, we can deliver training in the format and at the skill level that works best for your team. In-person workshops provide the opportunity to receive

Explore the Candid Learning site for FREE Advice:

- Webinars
- Videos
- Podcasts
- Blog Posts
- Sample Documents
- Access to Candid Librarians

RFP ALERTS - [HTTPS://PHILANTHROPYNEWSDIGEST.ORG/RFPS](https://philanthropynewsdigest.org/rfps)

Signing up for this **FREE RFP alert email** can help you identify funding opportunities relevant to your ideas/projects.

RFPs

Philanthropy News Digest publishes Requests for Proposals (RFPs) and notices of awards as a free service for U.S.-based nonprofit and grantmaking organizations.

To have your RFP considered for publication, please email pndrfp@candid.org with a Word document, text-only file, or link to a Web site explaining the program scope, grantee qualifications, application instructions, and deadlines. We require notice of funding opportunities four weeks in advance of their deadline.

New RFPs

Arts / Culture

Pew Center for Arts & Heritage invites applications for project grants

Posted: January 27, 2022

Projects must deliver distinctive, high-quality, and meaningful cultural experiences to communities in the Philadelphia and reflect an

Deadline:
February 23, 2022
(Contact Center

 **Get RFP alerts**

 **Submit an RFP**

Search RFPs

Subject

All

Keyword

Search RFPs

ACCESS FROM THE LIBRARY HOMEPAGE – LIBRARY.VALPO.EDU

FOUNDATION GRANTS TO INDIVIDUALS ONLINE

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LIBRARY

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Foundation Grants to Individuals Online contains a listing of about 10,000 foundations that give directly to people/individuals, not just to nonprofit organizations. This smaller database can be a useful tool for scholarships, student loans, fellowships, program development, internships, professorships, arts and cultural projects and research.

LET ME KNOW IF YOU
WANT TO MEET AGAIN

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